

Questions and Answers
Job Skills Training Programs RFS

1. Can we bid on a specific area of the Request for Services, or are you looking for a bid that encompasses everything?

ANSWER: Bids can be submitted for individual categories.

2. We have our own webinar capability, but we would prefer to use the Partnership's system. Do you have a webinar service available for us to use?

ANSWER: The Partnership uses iLink and we will manage and facilitate the webinars.

3. RFS page 9 number 3: I can provide a laptop computer for trainings requiring same but I do not have an LCD projector. To be considered for a contract will I be required to obtain my own LCD projector?

ANSWER: You will still be considered for a contract if you do not have an LCD projector.

4. RFS page 14 - references: Since 2004 my training work has been provided exclusively for the Partnership. When I submitted proposals for this current two year contract period I was allowed to provide references for clients for whom I'd conducted trainings prior to 2004. May I do the same for this RFS? Or will my lacking 6 "recent" references eliminate me from contract consideration?

ANSWER: References for work completed during the last 3 to 5 years is preferred; however, if none can be provided, references prior to this timeframe will be considered.

5. Who will be responsible for providing courseware? Can we use our own courseware or will courseware be assigned?

ANSWER: The Partnership provides all courseware to be used in the training classes. The Partnership has developed and owns the curriculum used in the training classes and the successful bidders will be expected to use that curriculum for all assigned training classes.

6. Should the cost form be submitted in a separate envelope, or should it be included in the proposal itself?

ANSWER: The cost form can be included with the proposal.

7. What was the winning bid from previous years?

ANSWER: Previous winning bids ranged from \$750 to \$1400 per day.

8. What was the size of the provider who won in previous years?

ANSWER: Providers who have been awarded contracts in previous years were comprised of individually-own companies, medium-sized firms, and large organizations.

9. Is there a possibility that these programs may extend past the proposed time listed in the RFS information?

ANSWER: The Partnership may extend a contract if it is deemed necessary based on programmatic needs.